Northern Verified Producer Participant Enrollment Form

Name:	Home Phone:
Mailing Address:	Cell:
City, State, ZIP:	Email:

You must complete the following Producer Participant Agreement

I have read and understand all Northern Verified Program and Participation requirements (RQMT300 & 400). I agree to comply with all requirements, and understand that I am responsible for the accuracy of the information for the Northern Verified program. I agree to make available to program representatives all records pertaining to Northern Verified enrolled cattle. I understand that I am responsible for the accuracy of the information I provide to the Northern Livestock Video Auction and AAA, and I release Northern Livestock Video Auction and AAA from any liability for errors, mistakes or omissions in the information provided.

Signature

Customer Code (office use only)

Date

This form will be completed for each calf enrollment. Training and additional questions will be completed via phone with the AngusLink staff once this form is received. Please return the completed form to AngusLink along with photo copies of the required records.

Value –Added Programs I would like to enroll in for this calf crop:

x Age & Source ___ NV-Angus-Sired Genetics (NV-ASG) ___ People's Republic of China Export Verification (EV 1030AA)

____NHTC ___NHTC/NV-NeverEver 3 ___NV-Cattle Care & Handling (NV-CCH) ___NV-Calf Management (NV-CM)

In order for us to enroll your calves we must have a clear picture of your operation. This includes the size of your operation and the number of cows you are running. We realize you may not plan to enroll all of your calves – **but all cows must be accounted for below.** These "inventories" help provide the documentation needed for the Source claim.

Please fill out the following table. Be as accurate as possible. **Keep in mind what calf crop you are enrolling.** It is easy to give this year's breeding records instead of those that correspond with the calves you plan to enroll. (*See the instruction sheet for help*).

2. What calf crop are you enrolling? __ Spring __ Fall Year? _____ Northern Rep___

Commercial Cows/Heifers		Registered Cows/Heifers
3	Number of females exposed AI/Natural	
4	+ Number of females purchased bred	
5	- #Females sold/died/open	
6	= Number of females to calve	
7	- Death loss	
8	+ Twins	
9	= Total number of live calves born	
10	- # of calves NOT enrolling	
11	= Number of calves enrolling	

12. Do you have calves from outside sources on your operation? (i.e. purchased, graft calves or feeding/backgrounding
calves not born on your operation) _Yes _No
13. Do you run cows on land separate from your main operation? _Yes _No
PrivateBLMForest Service Other:
14. Are these cattle managed by your operation (i.e. feed, breed, calve, etc.)?
15. How many people help calve, tag and work cattle on your operation?
16. Are your cattle co-mingled with any cattle you do not own?_Yes _No
CALVING INFORMATION
17. What is the birth date of the first calf born in the group of calves you are enrolling?
18. What type of records do you keep for the calf crop you want to enroll? (check all that apply)
_ Bull turnout date _ Breeding date(s) _ First calf born _ Individual birth records _ None
Please make a photo copy of your records (minimum first and last calf born) and submit with the enrollment.
RECORD INFORMATION
19. Are records maintained for a minimum of three years?
20. Are you willing to participate in an on-site review if required or chosen for a re-evaluation (it is a requirement of
Northern Verified that you participate in the reviews)?
SIRE INFORMATION
21. How many bulls are currently on your operation?
22. How many bulls were used to sire the calf crop you are enrolling?
ANGUS-SIRED GENETICS (answer if you plan to enroll your calves in this program claim)
23. What breed(s) of bulls do you use?
_ Angus _ Brangus _ Charolais _ Gelbvieh _ Hereford _ Limousin _ Red Angus
Saler Shorthorn Simmental Brahman Influenced
Other: Other:
24. Natural service (owned) Natural service (leased) Artificial Insemination
Purchased bred female service sires
25 Please record below, or attach a list of the registration numbers of all Angus sizes. Record if they are natural (owned

25. Please record below, or attach a list of the registration numbers of all Angus sires. Record if they are natural (owned), natural (leased), AI or purchased bred female service sires.

NHTC INFORMATION (answer if you plan to enroll your calves in this program claim)

26. Do you maintain a list or inventory of feeds, feed sources and supplements?

27. Do you have Hormonal Growth Promotants (HGPs) onsite?	_Yes _No
28. Do you maintain a list of products that are classified as Hormonal Growth Promotants	(HGPs)? _Yes _ No
29. Producer has or will acquire letters of compliance from feed suppliers?	_Yes _No
30. Number of suppliers?	
NHTC/NV-NE3 INFORMATION (answer if you plan to enroll your calves in this program)	
31. Do you maintain a list of all feeds, feed sources and supplements used on your operation	on? _Yes _ No

51. Do you maintain a list of an reeds, reed sources and supprements used on your operation?		
32. Do you maintain a list of the antibiotics/drugs on your operation?	_Yes _	_ No
33. Do you maintain a list of all Hormonal Growth Promotants (HGPs) used or on your operation?	Yes.	No

34. Do you maintain a list of all coccidiostats (Deccox or Corid) on the operation?

NV-CALF MANAGEMENT INFORMATION (Animal Health Practices) (answer if you plan to enroll your calves in this program)

35. Do you maintain pharmaceuticals receipts and invoices?	_Yes	No
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36. Do you maintain records of date and location on the calf pharmaceuticals are administrated? __Yes __No

NV-CATTLE CARE AND HANDLING INFORMATION (answer if you plan to enroll your calves in this program)

37. Do you have your BQA Certification?	_Yes _ No
38. Do you have BQA compliant procedures for:	_Yes _ No
• Receiving Cattle,	
• Shipping Cattle,	
Working/Processing Cattle,	
Handling Broken Needles,	
Handling of Non-Ambulatory Cattle,	
Animal Disposal	

- Humane Euthanasia of Cattle and
- Antibiotic Residue Avoidance Strategy
- Medicated Feed Additives
- Water Tank and Ponds
- Other Management Practices

** Cancellation of an audit after training/paperwork has been completed will result in a \$250 fee.**
** Audits to be completed in less than 30 days from the receipt of final documentation will result in a \$200 rush fee. **

Please send this form and photo copies of your records to:

American Angus Association Attn: Northern Verified 3201 Frederick Ave. St. Joseph, MO 64506 Fax: 816-383-519

Northern Verified Producer Participant Manual

Northern Verified is a USDA Process Verified Program (PVP) that is a tier in the AngusLink PVP program. The animals and/or product enrolled in Northern Verified meet the requirement for the AngusLink PVP Program for: Source and Group Age, USDA NHTC, USDA People's Republic of China Export Verification (EV) (1030AA), NV-NeverEver 3 NV-NE3), NV-Cattle Care & Handling (NV-CCH), NV-Calf Management (NV-CM) and NV-Angus-Sired Genetics (NV-ASG).

The following steps must be completed to enroll cattle in the Northern Verified (NV) program:

- 1. Complete the Northern Verified Enrollment Form/Agreement (ENR 299) and submit to AngusLink. You will complete the ENR 299 each time you enroll. The questions you answer on the Enrollment Form MUST be accurate and applicable to your entire operation. We realize there may be calves on the operation you do not intend to enroll, but they must still be included on the ENR 299.
- 2. Contact AngusLink via phone to complete the producer training and evaluation. **Training/evaluation will be done with each enrollment.**
- 3. Make sure required records/documentation pertaining to the PVP points you plan to enroll in are available or can be obtained.
 - a. Submitting records and documents prior to completing training and enrollment in the PVP claim you wish to enroll will expedite the enrollment process.
 - b. Northern Verified Program Requirements (RQMT 300) outlines acceptable records/documentation.
- 4. Contact AngusLink to enroll cattle in the program..
 - a. Complete cattle enrollment over the phone with AngusLink staff by providing records or documents pertaining to the set of cattle you are enrolling into each PVP claim. During enrollment, AngusLink staff will ask questions pertaining to the overall management of your cow herd depending upon which verifications you plan to enroll. Please have records available during the phone training.
 - b. You must submit copies of documentation/records relevant to the set of cattle you are enrolling in Northern Verified. These documents/records/worksheets/affidavits may be faxed, emailed or scanned or sent by mail. Copies submitted to AngusLink must be photocopies of the ORIGINAL records. Do not recopy records by hand. Handwritten copies will be returned. You must submit a photocopy of the actual record you will be retaining at the ranch.
 - Some management practices will require an on-site review prior to completion of cattle enrollment.
 - c. Once your age and source enrollment in Northern Verified is approved by the AngusLink staff, the identification devices (Northern Verified program compliant tags) will be ordered. Other verifications such as NHTC and NV-NE3 require an onsite review prior to program approval. Cattle Care and Handling requires an initial onsite review. Approval will be granted after the onsite has been evaluated.
 - d. You are responsible for the purchase and placement of the identification devices (Northern Verified program compliant tags). Identification devices (Northern Verified tags) are linked to the Verification Certificate.
- A Verification Certificate is created for all program cattle. The Northern Verified Verification Certificate documents each PVP claim and approval date for the set of enrolled cattle. The Verification Certificates are stored electronically by the AAA, and may be accessed at any time by individuals contacting the AAA with the "Group Lot" identification which consists of the state code, lot number and customer code printed on the tag. (i.e. MT01 325897). An official copy will be mailed to you following your enrollment.
- 6. Verification Certificates may be printed by Producer Participants for distribution.
 - a. Producer Participants may log on at <u>www.AngusLink.com</u> to print a Verification Certificate or contact AngusLink for a copy.

KEEP FOR YOUR RECORDS

IDENTIFICATION DEVICES

Complete and submit your Producer Participant Enrollment Form and Agreement to AngusLink. You will need to complete the Producer Training to be approved to be eligible to enroll cattle. Northern Verified is not a tagging program, it is a value-added program. Enrolled cattle are identified with an official Northern Verified program compliant tag.

If enrolling in Northern Verified the RFID tag is available for \$3.00/head and a Choice set (includes both RFID and visual tag) is available for \$4.50/head. All tags are shipped directly to your ranch.

The "840" tag is an official ear tag that can be used for all regulatory programs such as interstate commerce, disease control programs, etc. The U.S. shield is printed on the front and back of each tag. "Unlawful to remove" is printed on the tag back and "840" tags are available as RFID or Choice set tag option. To utilize "840" tags you must have registered your premise. Tag numbers allocated to you will be uploaded to the National Animal Identification System (NAIS) database.





Northern Verified Program Tag Options

Northern Verified tamper evident program tags are available with "840" 15-digit numbering scheme (includes RFID and Choice set options.) RFID tags are yellow and visual tags are blue.

RFID tag (\$3.00/head)

Choice set (\$4.50/head)

REPLACEMENT TAGS

Replacement tags are available on a case by case basis. Following enrollment you will receive a Replacement Tag Request Form (ID 425) which should be used to submit a request for replacement tags. The cost of replacement tags for Northern Verified is \$3.00/RFID and \$4.50/Choice set. There is a minimum charge of \$5 per request. All replacement tags must be paid for prior to them being issued.

DOCUMENTATION/RECORD REQUIREMENTS

Documentation/Record requirements can be found on Northern Verified Program Requirements (RQMT 400).

Northern Verified Program Participation Requirements

Approved Suppliers

Only approved suppliers may enroll cattle in the Northern Verified program. To become an approved supplier, producers must complete the Northern Verified Enrollment Form/Agreement (ENR 299), complete Producer Training and submit copies of documentation/records pertaining to the PVP point for each verification the calf group is being enrolled in. After completion of documented requirements for each PVP claim, the producer is placed on the approved supplier list for that verification claim. The Producer Participant may enroll cattle in the Northern Verified Group Age and Source claim if requirements are met. The Producer Participant will be issued program compliant Northern Verified PCT tags prior to completing enrollment in the additional PVP claims. Documentation/records must be maintained at the ranch for a minimum of three years.

All cattle enrolled in the Northern Verified PVP programs will be enrolled as a calving group for Group Age and Source. Group Age and Source is the foundation and must be part of any additional Northern Verified program verifications such as NHTC, NHTC/NV-NE3, NV-CM, NV-CCH and NV-ASG. The additional Northern Verified verification programs (NHTC, NHTC/NV-NE3, NV-CM, NV-CCH and NV-ASG) are add-on programs to the Group Age and Source verification claim.

Northern Verified Enrollment Form/Agreement

The first step to becoming an approved supplier is to complete the Northern Verified Enrollment Form/Agreement (ENR 299). These forms are available upon request from the AAA, or may be downloaded from www.northernlivestockvideo.com. Producers will not be eligible to enroll cattle in Northern Verified until the Enrollment Form/Agreement is completed and on file with AngusLink. The ENR 299 will be completed for each enrollment.

Producer Participant Training

Producers must complete the Producer Training and pass the risk assessment with an NV Program Administrator prior to being accepted as an approved supplier for individual program claims in the Northern Verified PVP program. Training and evaluation will take place with each cattle enrollment. NV Angus-sired Genetics will require producers provide and have used registered Angus sires for the enrollment group.

NHTC, NHTC/NV-NE3, NV-CM and NV-CCH program training will require the producer to review training material and pass the appropriate program quiz(zes) to demonstrate their understanding of specific program requirements. The Program Administrator will ensure the producer's information on the application for enrollment is accurate and they understand the basics of records management, review support, policy and procedures for use of program compliant tags and data entry of all program information for which the producer is enrolling. All NHTC and NHTC/NV-NE3, applications will require an on-site review for each enrollment. NV-Cattle Care and Handling will require an onsite review for the initial calf enrollment. The Program Administrator will convey that information during initial training. Training and evaluation will take place with each cattle enrollment. To be considered an approved supplier the Producer Participant must pass an onsite review (if required) for the specific claim they enroll. Onsite reviews are subject to approval by the AngusLink Quality Manager and/or AngusLink Program Manager.

Identification Devices (Tags)

Once cattle are enrolled in Northern Verified they will be identified with an official Northern Verified program compliant tag. Only qualifying cattle, properly enrolled in Northern Verified may be tagged with official program compliant tags (RFID or Choice set). These tags, with their unique15 digit tag number, identify each unique animal with that number and its original ranch location (premise). Northern Verified tags are tied to each individual enrollment group for specific PVP claims the producer enrolls in the Northern Verified program. Only one tag or Choice set is issued for each calf enrolled. Unused tags **MAY NOT** be used to identify other sets of cattle. Replacement tags are issued on a case by case basis by contacting AngusLink and submitting a completed ID 285 Replacement Tag Request form.

KEEP FOR YOUR RECORDS

All producers may use the red non-conformance tamper evident Northern Verified fall-out tag, or document and slash a visual tag to identify cattle that become non-compliant with a specified program (NHTC, or NHTC/NV-NE3). It is highly recommended to add a second identifier such as a unique ear notch to further validate Fall-Out calves. For example, a calf is ill in a verified NHTC/NV-NE3 group and a supplier decides to administer an antibiotic to treat the calf. The calf is now non-compliant with NV-NE3 portion of the enrollment and must be documented as a Fall-Out calf by using approved procedures. This calf could still be eligible for NHTC and age and source verification. This calf must ship in a different compartment on the truck from NHTC/NV-NE3 calves. This calf is identified in the Northern Verified database as "treated" to the category it then falls within.

Documentation/Record and Retention Requirements

Photocopies of records pertaining to the PVP program claim(s) you enroll your calf crop in must be submitted prior to each cattle enrollment. The original records must be kept on-site or electronically for a minimum of three years. In addition, a copy of the Northern Verified Participation Requirements and Northern Verified Program Requirements must be kept on-site or be electronically accessible at all times.

Program Reviews and Producer Participant On-site Reviews

Northern Verified completes an annual in-house review. The enrollment and training conversation will evaluate the risk of the Producer Participant with regard to his ranch practices and the potential need to conduct an on-site review rather than a desk side review to approve the supplier for Group Age and Source, NV-Calf Management, and NV-Angus-Sired Genetics verification. All NHTC and NHTC/NV-NE3 applications will require an on-site review. An initial onsite review will be required for NV-Cattle Care and Handling. The Producer Participant will be notified by the Program Administrator if an onsite will be needed to complete enrollment. The risk assessment of the Producer Participant must be placed in their file and maintained. The determination of risk considers the following:

- i. Source: How the source of cattle supplied is identified and verified.
 - 1. Low risk: Ranch-raised, individually identified and segregated from other calving groups.
 - 2. Medium risk: Commingled with different calving groups that are not sourced to the ranch of origin that is enrolling in the program. Records are available to document source.
 - 3. High risk: Commingled with different calving groups without individual identification.
- ii. Group Age: How the age of cattle supplied is recorded and verified.
 - 1. Low risk: Individual calving dates recorded or first calf born, and bull turnout date recorded in ranch records.
 - 2. High risk: No dates recorded for first born date of a given calving group in ranch records. Not eligible for age verification.
- iii. NV-Calf Management: How the pharmaceuticals are recorded and verified.
 - 1. Low risk: Date recorded for each calf management practice in ranch records. All records of pharmaceutical purchase are available.
 - 2. Medium risk: Some dates are recorded for calf management practices in ranch records. Some pharmaceutical receipts/invoices are missing.
 - 3. High risk: No dates are recorded for management practices. No records of pharmaceutical purchase are available.
- iv. NHTC: How the treatment of cattle is recorded and verified in regard to hormones.
 - 1. Low risk: No products containing HGPs are kept on the ranch. Documented fall-out procedures.
 - 2. Medium Risk: Products containing HGPs are kept on the ranch. Producer maintains records of non-conforming products on the operation and usage. Documented fall-out procedures are used.
 - 3. High risk: Products containing HGPs are kept on the ranch. Producer does not know what products are on the operation or usage of non-conforming products. No documented fall-out procedures.
- v. NHTC/NV-NE3: How the status is maintained, records kept and verified.

KEEP FOR YOUR RECORDS

- 1. Low risk: No products containing HGPs, antibiotics, or animal by-products are kept on the ranch. Documented fall-out procedures.
- 2. Medium Risk: Products containing HGPs, antibiotics, or animal by-products are kept on the ranch. Producer maintains records of non-conforming products that are located on the ranch along with usage of those products. Documented fall-out procedures are followed.
- 3. High risk: Products containing HGPs, antibiotics, or animal by-products are kept on the ranch. Producer does not maintain records of products that are on the ranch or the usage of non-conforming products. No documented fall-out procedures.
- vi. **NV- Cattle Care & Handling:** risk assessment for this program is not a matter of degrees but rather Pass/Fail. Areas of assessment will be:
 - 1. Shipping Cattle: How the cattle are shipped.
 - 2. Working/Processing Cattle: How the cattle are worked and processed.
 - 3. Broken Needles: How broken needles are handled.
 - 4. Handling of Non-Ambulatory Cattle: How "downer" cattle are handled.
 - 5. Animal Disposal: How animals are disposed of.
 - 6. Humane Euthanasia: How animals are humanely euthanized.
 - 7. Antibiotic Residue Avoidance: How residue is avoided in cattle.
 - 8. Medicated Feed Additives: How protocol is followed.
 - 9. Water Tanks & Ponds: How protocol is followed.
 - 10. Other Management Practices: How protocol is followed.
- vii. **NV-Angus-Sired Genetics:** enrolled calves will be at minimum 50% Angus genetics. All enrolled calves must be sired by a registered and properly transferred Angus bull.
 - Low risk: All calves on operation are sired by registered and properly transferred Angus bulls. No "other breeds of bulls on location (includes commercial Angus bulls younger than 13 months)" of breeding age were on location during the breeding season. All purchased bred females were bred to registered Angus bulls and have appropriate records.
 - 2. Medium Risk: There are calves on the operation that are not sired by a registered and properly transferred Angus bull. These calves are uniquely identified and/or managed to preclude enrollment in NV-Angus-Sired Genetic PVP point. Other breeds include commercial Angus bulls of breeding age (older than 13 months).
 - 3. High Risk: There are calves on the operation that are not sired by a registered and properly transferred Angus bull. The calves are NOT uniquely identified and/or managed to preclude enrollment in NV-Angus-Sired Genetics PVP point.

Producer Participant reviews for Group Age and Source, NV-Calf Management, NV-Cattle Care and Handling and NV-Angus-Sired Genetics that have not had an onsite conducted in the past year will be entered into the random yearly 3% or 2 pull. The random onsite pull is used to maintain the integrity of the program and to improve the efficiency of program procedures. By enrolling in Northern Verified the Producer Participant agrees to comply with review procedures and to present documentation/records requested by AngusLink PVP Program representatives for review.

Feedback Form

A Northern Verified Feedback Form is available upon request from AngusLink. Producer Participants may submit comments, concerns and suggestions related to their experience with AngusLink on this form. The Northern Verified Feedback Form (CSTMR 125) is included in your Ranch Manual and will be sent with your final Northern Verified Certificate after your enrollment has been completed into each PVP program.

Northern Verified Program Requirements

Group Age and Source verification and enrollment is the foundation of the Northern Verified program and must be part of NHTC, NV-NE3, NV-Cattle Care and Handling, NV-Calf Management and NV-Angus-Sired Genetics.

Northern Verified is the second tier of the AngusLink PVP program which is a USDA PVP Program for: Source and Group Age, USDA NHTC, USDA People's Republic of China Export Verification (EV) (1030AA), Northern Verified NeverEver 3 (NV-NE3), Northern Verified Cattle Care & Handling (NV-CCH), Northern Verified Calf Management (NV-CM) and Northern Verified Angus-Sired Genetics (NV-ASG).

To enroll in Northern Verified PVP programs

Each enrollment group of calves must be enrolled by the original owner, from the ranch of origin. Calves that have left the ranch of origin are not eligible for enrollment.

By enrolling cattle in the Northern Verified program the Producer Participant agrees to the following:

• Original owner is responsible for the purchase and placement of official Northern Verified program compliant tags.

Group Age Documentation/Record and Retention Requirements:

The Northern Verified program considers "Group Age" as the age of the oldest calf enrolled. By enrolling cattle in the Northern Verified program the Producer Participant agrees to the following:

- All cattle enrolled in the Northern Verified program must have a known Group Age of month/day/year.
- Record the actual date of birth of the first calf born within the group being enrolled.
- All calves enrolled as a group will share the birth date of the first calf born.
- A record of individual birth dates or first calf born (along with additional management records) must be maintained on-site or electronically for a minimum of three years.
- Producers who calve year round or have extended breeding seasons are subject to additional record/management requirements.
- Producer Participants are required to provide a shipping document, tag manifest and verification certificate to the buyer of the enrollment group.
- The Producer Participant must retain a copy for their ranch records and send a copy to AngusLink.

Source Documentation/Record and Retention Requirements:

• Management records relevant to the enrolled calf crop must be maintained on-site for a minimum of three years.

NHTC/China and NHTC/NV-NE3

Producer Participant will document and control any non-compliant cattle in a specified group. The procedures, called Fall-Out, will identify non-conforming cattle. These procedures may include notching hang tags, attaching a different colored ear tag, or applying a red non-conformance tag provided by AngusLink, etc. AngusLink highly recommends two types of identification on Fall-Out calves. (Example: attach a different colored tag and uniquely notch the ear). The procedure must be approved by AngusLink staff before the supplier will be approved. If a calf is enrolled in NHTC or NHTC/NV-NE3 and is disqualified from the NHTC or the NHTC/NV-NE3 program, the ranch must follow their approved Fall-Out procedure to identify the non-conforming calf. The non-conforming calf may be eligible for other programs such as Group Age and Source.

- Detailed records will be kept on all purchases of any drug, feed, additive, implants, vitamins, and minerals used on the ranch. This includes a list of ingredients or labels, a record of quantity administered or used, date, and cattle affected (group or individual lot or RFID tag). The Producer Participant will maintain records of purchases, inventory, use, and disposal of items above.
- When feed or supplements are obtained from a source that processes feeds containing HGPs, the source must periodically test feeds to ensure procedures are in place to prevent HGP-treated feeds from being sold to Producer Participant of NHTC or NHTC/NV-NE3 cattle. Alternatively, if a feed supplier has an additive-control program monitored by a state or federal government agency, the Producer Participant must obtain, and provide a copy to AngusLink of the certificate of compliance or letter of guarantee stating that feed to be used for NHTC cattle is free of HGPs or the feed used or to be used for NHTC/NV-NE3 cattle is free of HGPs, antibiotics or animal by-products.

- The Producer Participant will maintain letters of acknowledgement from feed sources with regard to specific programs and requirements of that program. These letters must be kept on file by the Producer Participant.
- The Producer Participant must have a Northern Verified approved list of all drugs and feeds authorized in the program. If an exception is requested, documentation of approval must be on file from AngusLink.
- When NHTC or NHTC/NV-NE3 cattle are sold, shipping documents must accompany each shipment of cattle that occurs due to sale or transfer of custody. Shipping documents must have the statement "Cattle Meet EV Program Requirements for the EU" and clearly identify the animals by 15-digit unique animal ID number and quantity.
- Producer Participant must successfully pass NHTC/NV-NE3 training quiz yearly for enrollment.

Definitions

<u>No Antibiotics</u> can be administered through feed, water, or by injection, from birth to slaughter. This includes low-level (sub-therapeutic) or therapeutic level doses of antibiotics, sulfonamides, ionophores, or any other synthetic antimicrobial. The use of Deccox (decoquinate) and Corid (amprolium) for the treatment and prevention of coccidia as approved by FDA is permitted as part of a documented parasite control program and shall not be used in combination with an ionophore.

No Hormonal Growth Promotants (HGPs) can be administered from birth to slaughter-including natural hormones, synthetic hormones, estrus suppressants, beta agonists or other synthetic growth promotants.

<u>No Animal By-Products</u>: Mammalian and avian by-products are not allowed in the feed. These by-products include animal waste (e.g. poultry litter) and by-products as defined by 9 CFR 301.2 (e.g. products derived from the slaughter/harvest process including meat and fat). Fish by-products are allowed but must be declared and documented. Vitamin and mineral supplementation are also allowed.

Fall Out Procedures:

- A. NHTC or NHTC/NV-NE3: If a calf is disqualified, the supplier must:
 - 1. Segregate the calf in a holding pen or visually identify the calf to ensure it will not be shipped with conforming NHTC or NHTC/NE3 calves.
 - 2. Implement "fall-out" procedures.
 - **a.** This includes Northern Verified approved procedures for visual identification of a "fall-out" calf notch ear tag; apply new hang tag, use a red non-conformance hang tag or an alternate procedure available from AngusLink staff, to visually identify "fall-out" calf. It is suggested producers use more than one visual method to identify Fall-Out calves. <u>Call AngusLink when you have a Fall Out calf</u>.
 - b. If an antibiotic is administered due to illness, write drug name in the appropriate form along with the amount of drug administered and date given into ranch records. If a calf is given an antibiotic it is considered a Fall Out calf.
 - c. Enter information into the ranch records under health records for the "fall-out" calf's 15-digit unique animal ID number.
 - d. Write down the 15-digit unique animal ID number and notify AngusLink staff.
 - e. AngusLink annotates 15-digit number as treated in database and reason for "fall-out".
 - 3. Record event in supplier records.
 - 4. Calf should be segregated through "fall-out" procedures to preclude enrollment.
 - 5. Calf remains eligible for Group Age and Source verification.

Northern Verified - Calf Management (NV-CM)

Producers who practice pre and post weaning management protocols to maximize calf health when calves move through the marketing chain. This is an optional certification which can be added to other certifications offered by Northern Verified.

- 1. Producer Participant needs to keep receipts and invoices for all pharmaceuticals purchased for three years.
- 2. Use the Calf Management Worksheet (DOC 005) or other approved record to record vaccinations and dates administered. Some vaccinations will be given in the future. Document those vaccinations as pending.
- 3. Producers who use nutrition products on their operation must keep invoices/receipts and document when administered. NV-Calf Management is NOT establishing a minimum standard for nutrition.

- 4. Minimum standard for vaccinations in the NV-Calf Management are:
 - 1 dose 7 way, 8 way or 9 way Clostridial
 - 1 dose viral 5-way (IBR, PI3, BRV, and BVD Type I and II)
 - 1 dose Pasteurella Haemolytica and/or Pasteurella Multocida
- 5. Producer Participant must successfully pass NV-Calf Management training quiz yearly for enrollment.

Northern Verified - Cattle Care and Handling (NV-CCH)

Producers who practice and meet BQA standards for NV-Cattle Care and Handling and have their BQA certification may want to add this additional verification to their marketing claims. This is not a stand-alone certification/verification and can be added to other verifications offered by Northern Verified.

Minimum standard for NV-Cattle Care and Handling are:

- 1. Initial enrollment is an onsite review to document procedures on how to:
 - a. Ship Cattle
 - b. Work and Process Cattle
 - c. Handle Broken Needles
 - d. Handle Non-Ambulatory Cattle
 - e. Animal Disposal
 - f. Humane Euthanasia of Cattle
 - g. Antibiotic Residue Avoidance Strategy
 - h. Medicated Feed Additives
 - i. Water Tank and Ponds
 - j. Other Management Practices
- 2. Producer will need an up-to-date BQA Certificate.
- 3. Producer Participant must successfully pass a NV-Cattle Care and Handling training quiz yearly for enrollment.

Northern Verified – Angus-Sired Genetics (NV-ASG)

Producers who utilize Registered Angus sires on their operation and wish to document the enrolled calf crop is at minimum 50% Angus sired genetics should consider this optional marketing claim. This verification is offered in conjunction with the Group Age and Source claim as an optional verification. The enrollment group much be sired by registered and properly transferred Angus bull(s) used naturally or via Artificial Insemination (AI). Producer Participant will provide registration number(s) of Angus sire(s) on their operation at breeding time for the enrollment group. Angus sires that are used AI will require a copy of a semen receipt, semen tank inventory or other approved documentation to be kept on the operation for a minimum three years. During an onsite review AngusLink Representatives will view the semen receipts or semen inventory, Angus registration papers or the Producer Participants AAA Login account or the AngusLink Representative can verify bull ownership with AngusLink Program Administrator. Producer Participants have the option to submit semen receipts, semen inventory or additional documentation to AngusLink prior to the enrollment being completed.

Instructions for Completing ENR 299

The information submitted on the ENR 299 is used by our staff when enrolling your calves in the Northern Verified program. Please make sure the information is accurate and as complete as possible. Once we receive the completed form and copies of your records we will contact you via phone. During the phone interview, we will complete the training/enrollment and ask additional questions regarding the calves you wish to enroll. You will have to complete the ENR 299 enrollment form and phone training/enrollment for each calf crop.

Below are instructions outlining the information we are looking for with each question. If you need further clarification please give us a call at 816-383-5100. We look forward to working with you on your enrollment.

1. Northern Verified gives you value-added verification options. Producer Participants will enroll their calf crop in Source and Group Age. Producer Participants will have the option to add additional value-added programs from these options: USDA NHTC, USDA People's Republic of China Export Verification (EV) (1030AA), USDA NHTC, NHTC/NV-NeverEver 3 (NV-NE3), NV Cattle Care & Handling (NV-CCH), NV Calf Management (NV-CM) and NV Angus-Sired Genetics (NV-ASG).

2. Please indicate spring or fall and the year the calves were born. Make sure you keep this in the back of your mind as you answer questions 3-11.

Questions 3-11 are divided for commercial and registered females. Please read all of the questions prior to completing the table.

3. We would like to know the number of females exposed during the breeding season that resulted in the calves you are enrolling. For example, if you are enrolling the spring 2011 calves, how many females were exposed during the 2010 breeding season? During the phone interview we will ask for pasture breakdowns if available. You may submit pasture breakdowns on the ENR 299. i.e. if there were three breeding pastures, how many females were in each with how many bulls?

4. After the breeding season did you purchase any bred females that were then added to the herd?

5. Record the number of females that you sold, died or preg-checked open prior to the beginning of calving season. We realize that some producers move their open cows to another calving season – this will all be discussed on the phone.

6. Add the number on line 4 to the number on line 3 and then subtract the number on line 5. This will give you the total number of females you had on the operation at the beginning of calving season that you expect to calve.

7. Record the number of calves that died during calving season.

8. Record the number of sets of twins that were born. Each set resulted in one additional calf.

9. Subtract the number written on line 7 from the number on line 6. Add the number on line 8 and this should be the total number of calves born.

10. Record the number of calves you are NOT enrolling.

11. Subtract the number on line 10 from the number on line 9. This should be the total number of calves you wish to enroll.

12. Are there any calves on your operation that were not born there? This would include any graft calves you may have purchased.

13. Please record any "leased" land you may use that is not part of your main operation.

14. Record if you manage the cattle. If you have additional managers please inform our staff during the phone training/enrollment. The person responsible for the enrollment must be available during an on-site review should one take place.

15. Record the number of staff that physically assist during calving, working and feeding your herd.

16. Record if your cattle are commingled.

17. The birth date of the first calf is recorded here. This must be the ACTUAL date of birth. If you are not checking your calves every day you will have an opportunity to explain your calving protocols during the phone interview.

18. Record the type of records you are keeping. You must submit photo copies of the required records along with this completed form.

19. It is a requirement that the records associated with the calves being enrolled be maintained for a minimum of three years. If records currently aren't maintained that long that is ok, but it must be done in the future.

20. Northern Verified conducts on-site reviews with their producer participants. Part of this review process requires the records to be reviewed. Please indicate whether or not you are willing to participate in the review process.

21. Record the number of bulls currently in your bull battery.

22. Record the total number of bulls that sired the calves you are enrolling.

Answer questions 23-25 if you plan to enroll in Angus-Sired Genetics (NV-ASG). Calves enrolled must be sire by 100% Registered Angus bulls.

23. Record the breeds of bulls that were on your operation during the breeding season for the calf crop you are enrolling as well as the breed of bulls on your operation today.

24. Document how many bulls were owned or leased while being used natural service. If you purchased bred females document the number of bulls used at breeding time on the purchased group.

25. List the registration numbers of the Registered Angus bulls used to sire the calf crop you plan to enroll. Don't forget to include AI sires or Leased bulls used on your operation.

Answer questions 26-30 if you plan to enroll in NHTC (Non Hormone Treated Cattle).

26. Record if you keep a list or inventory of where you purchase your feed, mineral and supplements. Do you know if the ingredients contain HGPs?

27. Do you implant your steers or time breed heifers? Do you feed any of your cattle Ractopamine or Zilpaterol? If yes, you have Hormonal Growth Promotants (HGPs) onsite.

28. If you have HGPs onsite what type of records do you keep regarding usage and type of HGPs?

29. It is a requirement to obtain a letter of compliance from each of your feed suppliers stating the products you purchase do not contain HGPs.

30. How many places do you purchase feed, feed supplements or mineral from during the past year?

Answer questions 31-34 if you plan to enroll in NHTC/NV NE-3 (Northern Verified NeverEver 3, No HGPs, No Antibiotics and No Animal By-Products Avian or Mammalian)

31. Record if you keep a list or inventory of where you purchase your feed, mineral, and supplements. Do you know if the ingredients contain HGPs, Antibiotics and Animal By-Products?

32. How do you keep track of the antibiotics and vaccines on your operation?

33. Do you keep records of HGPs used on your operation? Do you implant your steers or time bred heifers? Do you feed any of your cattle Ractopamine or Zilpaterol?

34. Does your parasite program include the use of Deccox or Corid?

Answer questions 35-36 if you plan to enroll calves in Northern Verified Calf Management (NV-CM) (Health Program).

35. Do you keep your pharmaceutical receipts and/or invoices?

36. Do you document how pharmaceuticals are used on your operation and when?

Answer questions 37-38 if you plan to enroll calves in Northern Verified Cattle Care and Handling (NV-CCH).

37. Is your BQA certification current and up-to-date?

38. Are BQA procedures in place on your operation?

Thank you for the opportunity to be your verification provider. The Northern Verified team looks forward to working with you on your enrollment. We offer a competitively priced product and outstanding customer service. Call American Angus Association Commercial Programs department at 816.383.5100 if you have any questions.